

GovCon Mission Effectiveness Index: Q1 2026

65

- Current Conditions (Past 12 months): **74**
- Expectations (Next 12 months): **60**

The inaugural GMEI suggests that GovCon professionals perceive the GovCon ecosystem as operating *meaningfully below neutral effectiveness levels (100)*, with low confidence in near-term future as well.

Initial GovCon Mission Effectiveness Index (GMEI) launch

Government contracts exist to meet requirements that support government missions. Contracts are the primary mechanism agencies use to meet those missions. How can we know we're doing this well, if we're not measuring it?

GovCon is often measured by speed, volume, and dollars obligated. These metrics reflect how efficiently contracts are awarded and funds are spent. While important, these measures do not fully capture whether contracts are achieving their intended mission outcomes. They do not answer a more fundamental question:

How effectively is government contracting enabling agencies to meet their mission?

The GovCon Mission Effectiveness Index (GMEI) answers that question by gauging the perceived effectiveness of the government contracting ecosystem at meeting the government's mission. The GMEI measures effectiveness over time based on input from professionals working in the ecosystem every day.

The mission of Skyway Acquisition is to "bring context to both sides of GovCon so we all do GovCon Well." The GMEI extends that mission by providing a consistent, system-level measure of how effectively government contracting supports agency mission execution. Each quarter, we survey a broad swath of the GovCon professions to gauge how effectively our government is able to meet its mission through awarding and administering contracts.

The GMEI reflects the perspectives of professionals working within the GovCon ecosystem. It is designed to measure system-level effectiveness, not to evaluate specific policies, agencies, or programs. The GMEI uses a diffusion index methodology similar to widely used economic indicators, including the University of Michigan Consumer Confidence Index. This release establishes the initial GMEI baseline. Its value will increase over time as additional responses and trend data are incorporated. This initial reading is based on early responses from GovCon professionals (n=19).

Thank you to all who replied to this initial GMEI survey.
Visit GovConMEI.com to add your voice to the GMEI for Q2